

Quality Steel Company, Inc. is a true American success story. Starting with nothing...Quality Steel's founder, William "Bill" Rhodes, joined the steel industry after returning home from the Korean War. Beginning as an entry-level salesman, he worked his way up to become president of a large steel warehouse organization. In search of the American dream, Bill ventured out and started his own company. Thirty years later he proudly sold the company he built to his son, Jason. Not many family businesses are left at the warehouse level. We compete and thrive through personal attention and consistency.

**While we carry Full Prime, our specialty is Excess Prime and Secondary material which can save you 10-30% off prime prices.**

Most orders come with full chemistries and heat numbers for traceability. Some incredible deals can save you hundreds and possibly thousands of dollars per truckload if papers are not necessary.

Prime is prime no matter where you go. However, in non-prime material, you need to establish a relationship with an expert who knows how to match the right steel for the right need. Going with the wrong company can bring you headaches and arguments over the steel's condition and usability. You are only as good as your non-prime vendor when it comes to working with the correct material. When you look at a project, ask yourself what is critical and requires prime and what really does not need to be perfect to perform its task. That is where non-prime can make a huge difference in material costs and, therefore, your bottom line.

Savings can come from the chemistry being off a couple of percentage points to off-pattern widths, off-pattern lengths, off-gauge or cosmetic issues such as roll marks, stains, edge wave, rust, cross breaks, and digs. Using the distributor's experience to know ahead of a purchase order what the project involves can save your engineers and operations personnel time and potential problems. We always explain all known defects so there are no surprises when the steel arrives at your door. Being in this arena for thirty years, we have provided our customers the consistency and trust they have come to expect. This is due, in large part, to long-established relationships with our vendors.

From thrifty price shoppers to laser-quality part makers and all customers in between, we have every type of material to fit your needs.

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